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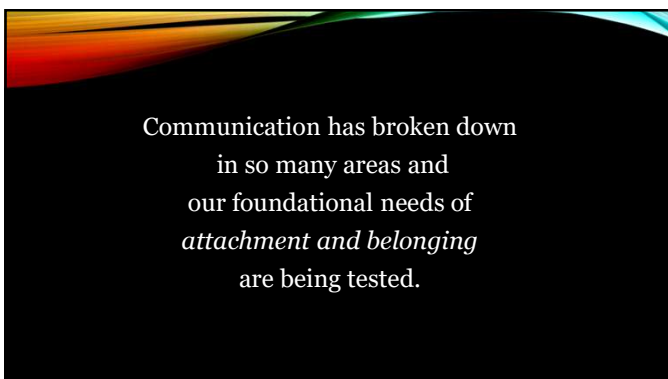
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RELATIONSHIPS = BELONGING

**She**  
believed that  
she could. So  
**She**  
Did



Fit In & Stand Out

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"To get to the next level of greatness  
depends on the quality of the  
**culture,**  
which depends on the quality of  
**relationships,**  
which depends on the quality of the  
**conversations.**

Everything happens through conversations!"

— Judith E. Glazer, Author, Conversational Intelligence  
How Great Leaders Build Trust and Get Extraordinary Results

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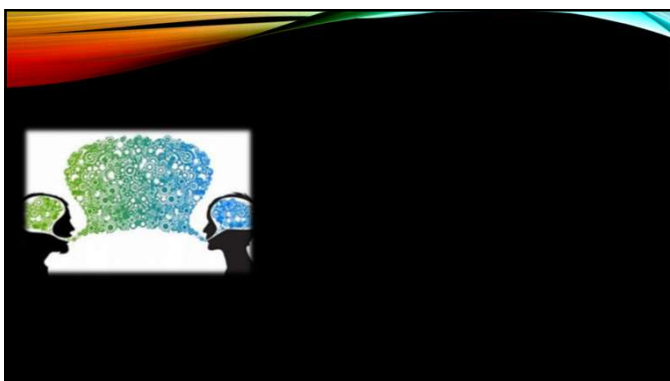
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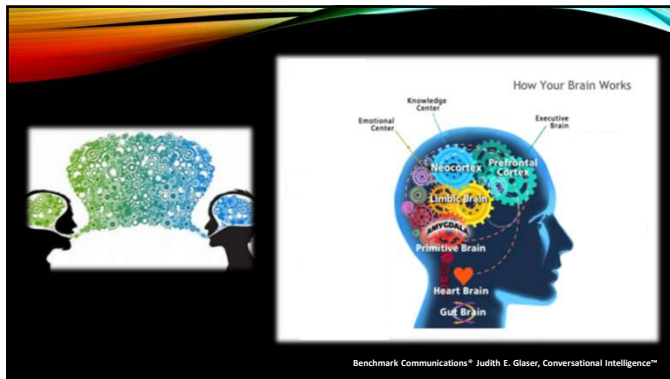
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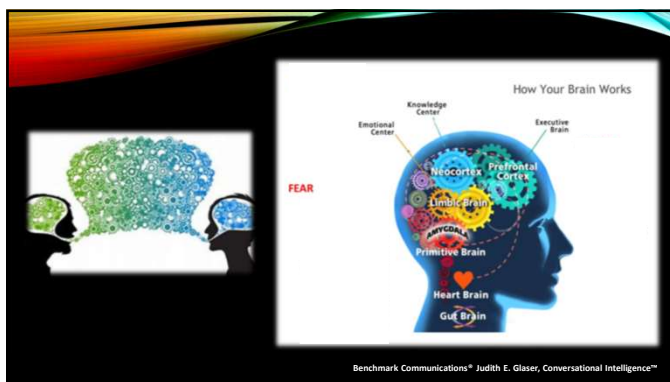
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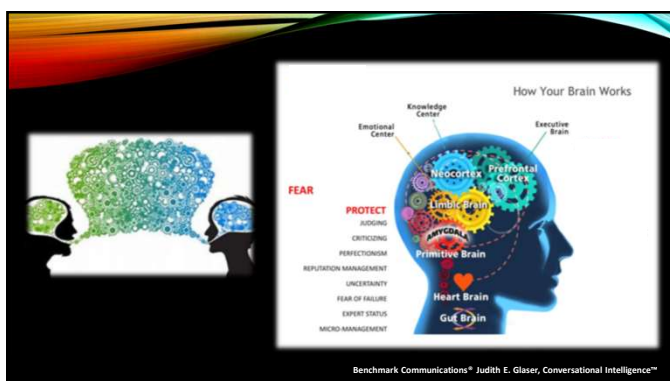
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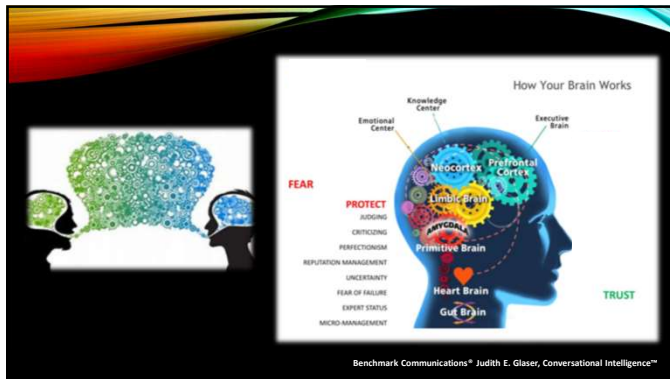
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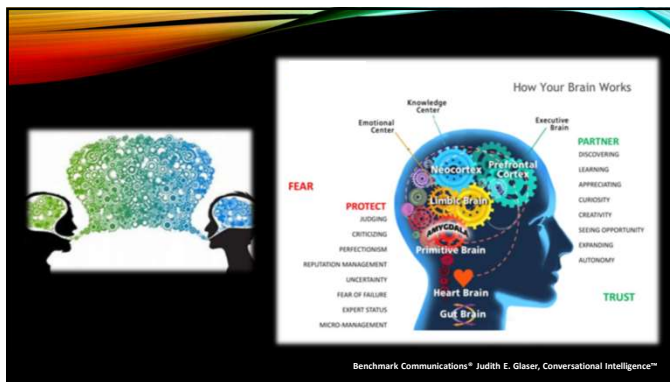
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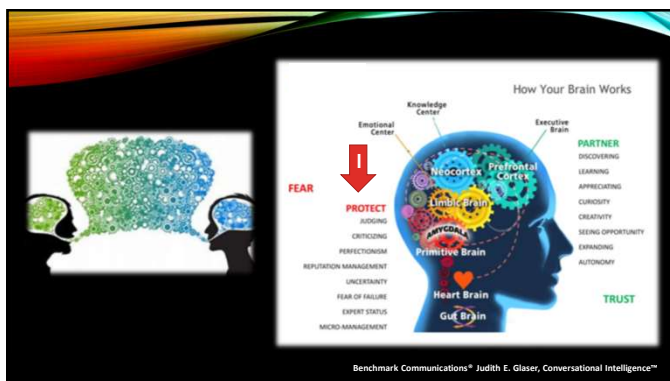
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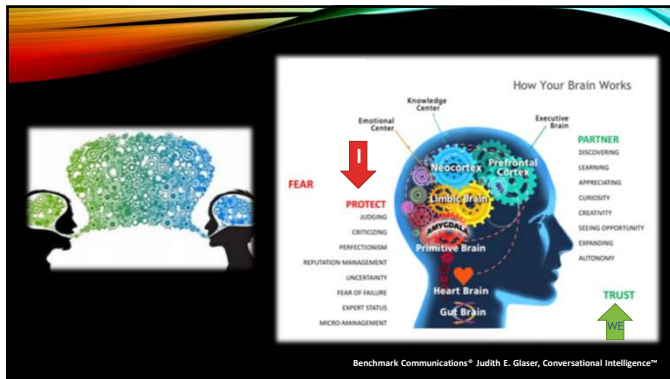
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AUTHOR, SPEAKER, COACH

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**The Communication Continuum.**  
Effective Listening and Responding

Now Input

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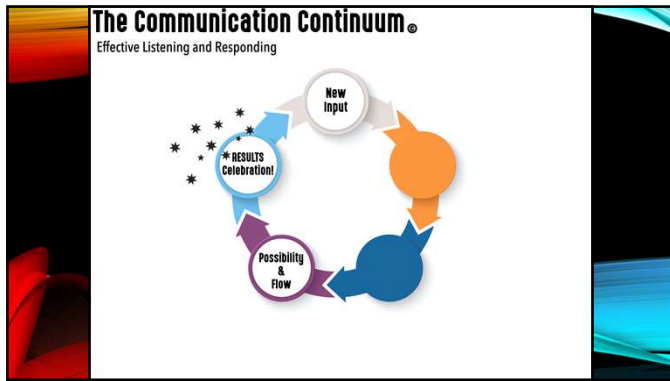
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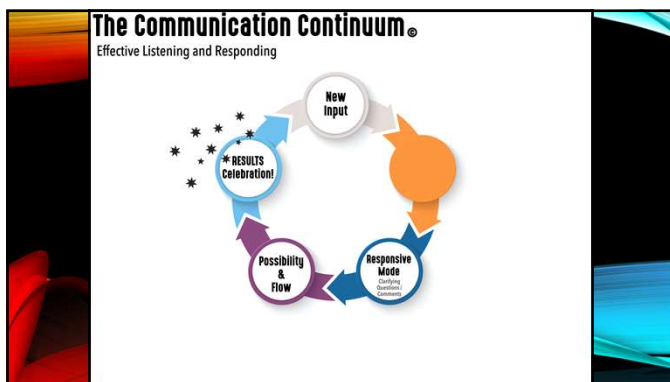
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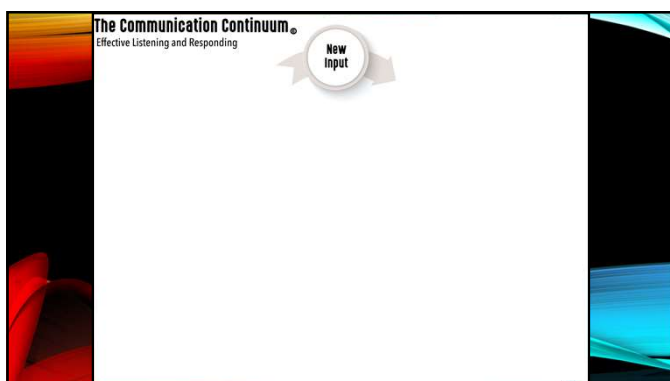
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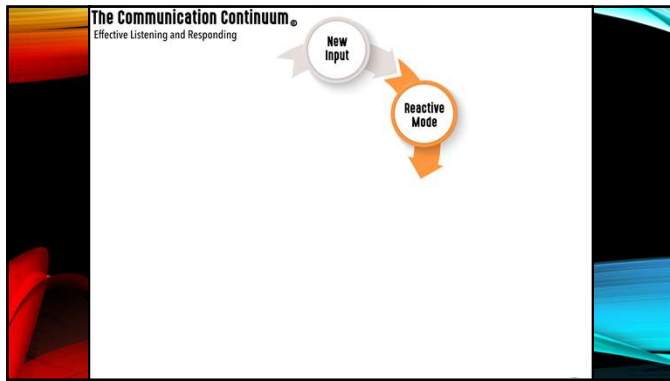
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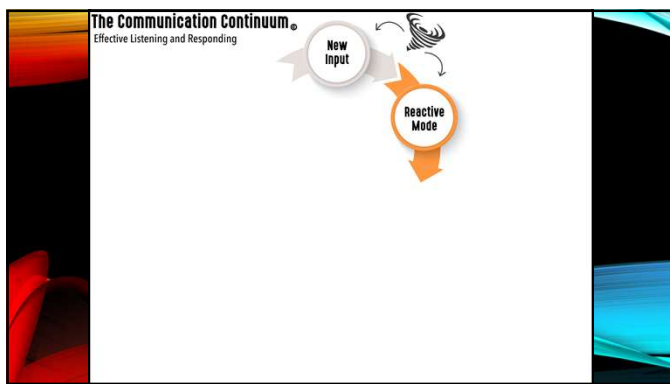
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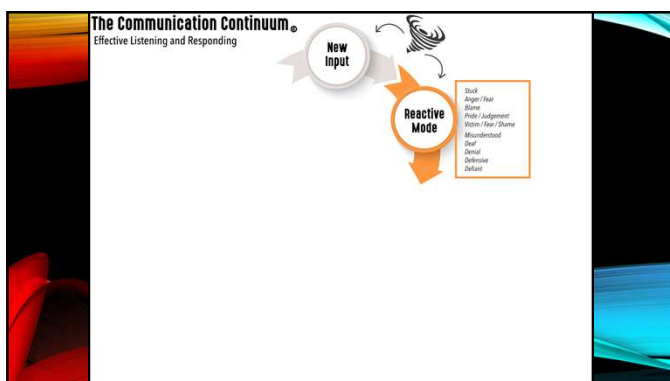
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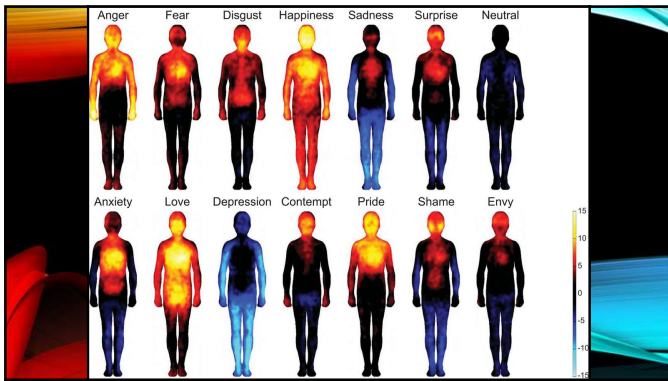
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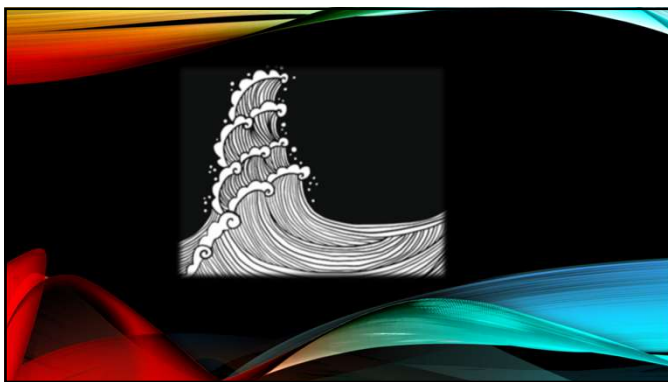
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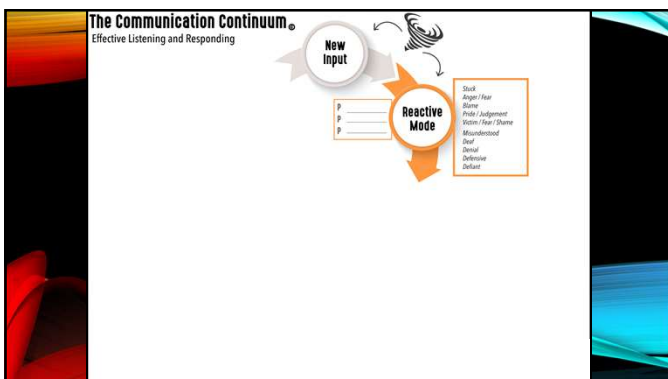
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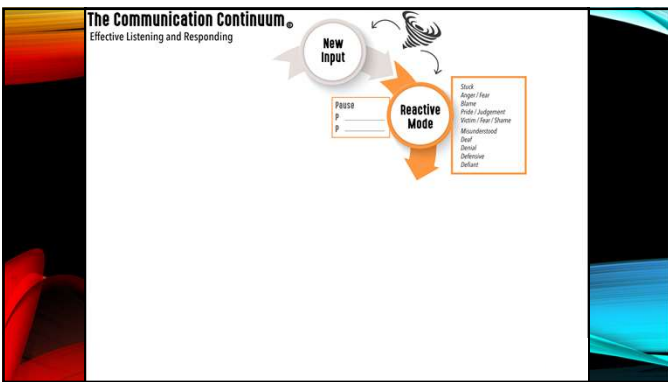
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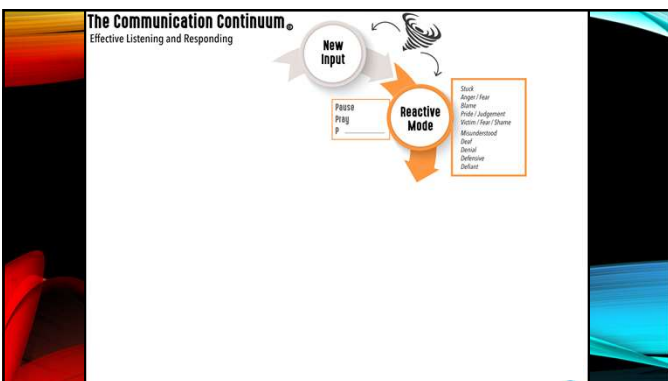
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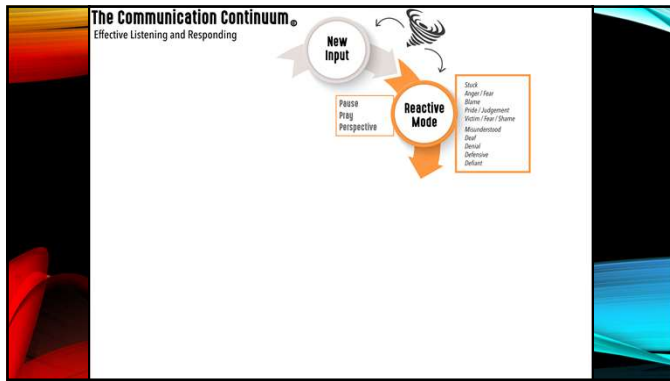
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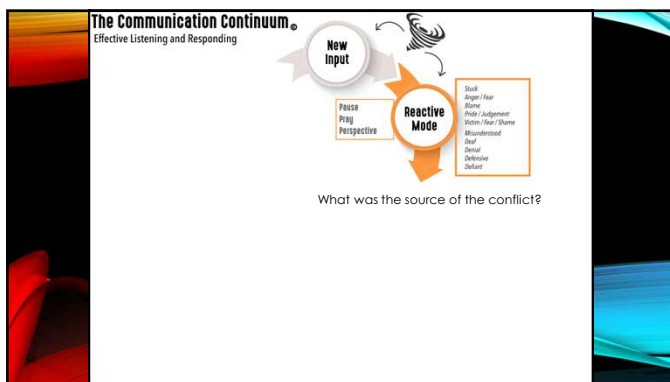
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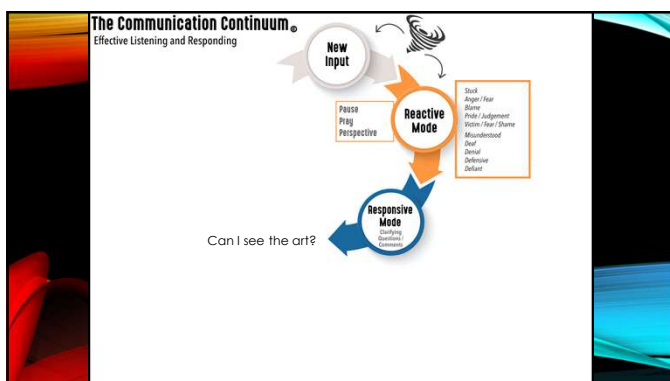
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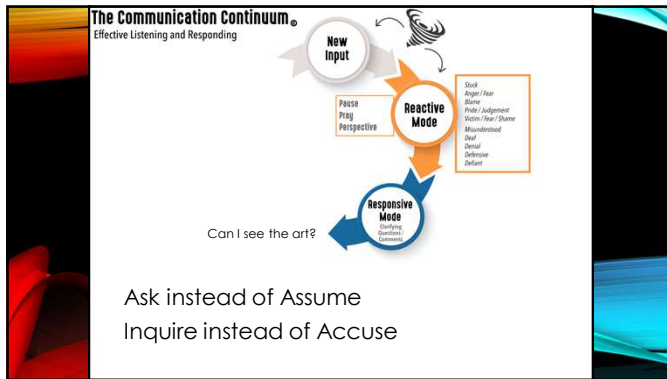
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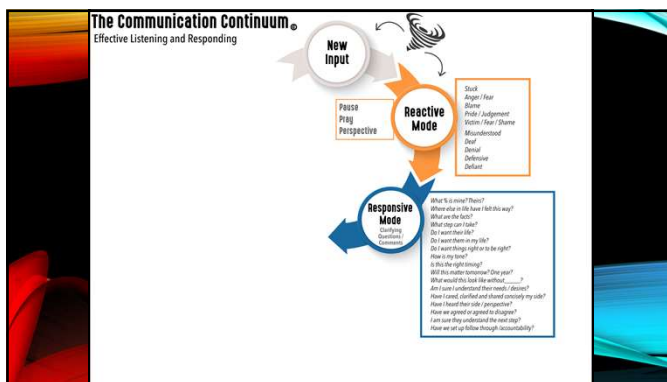
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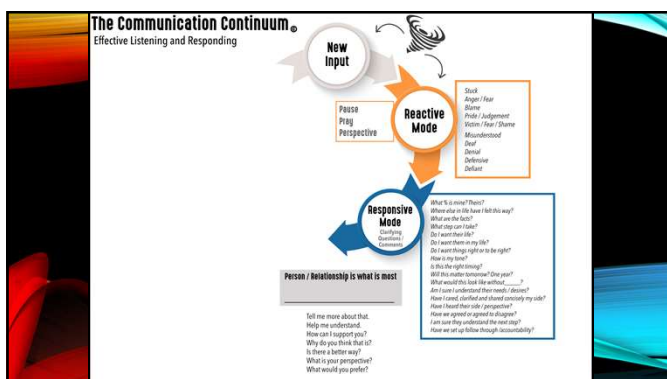
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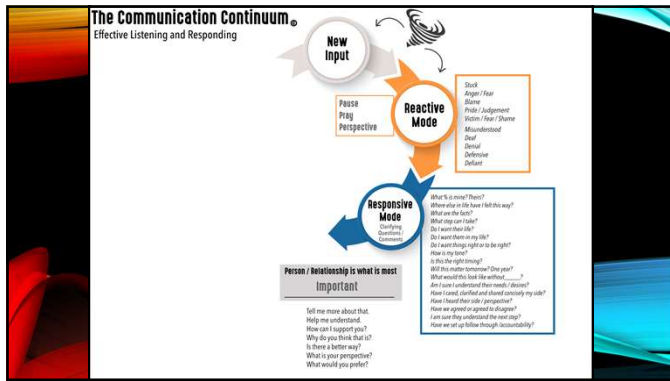
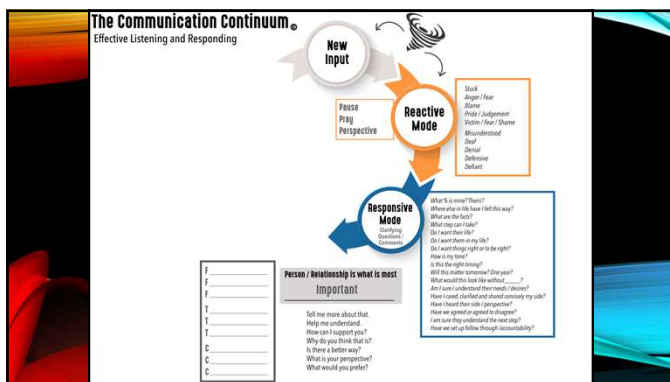
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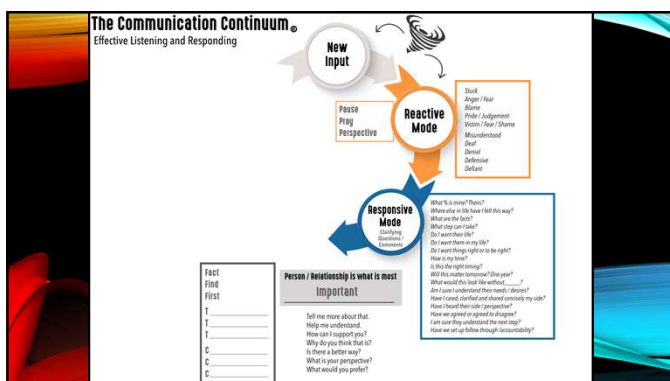
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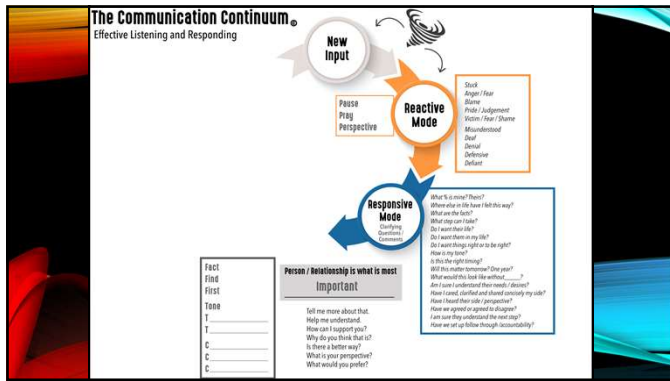
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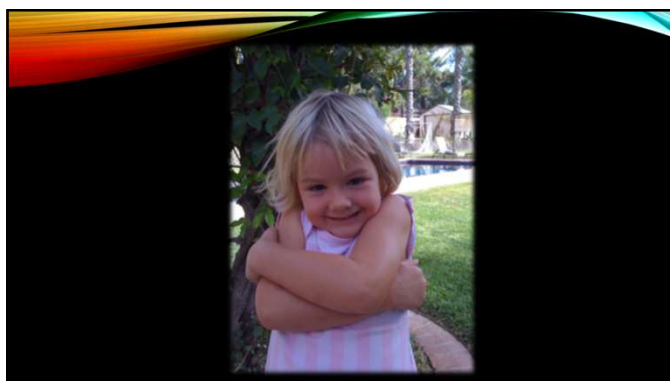
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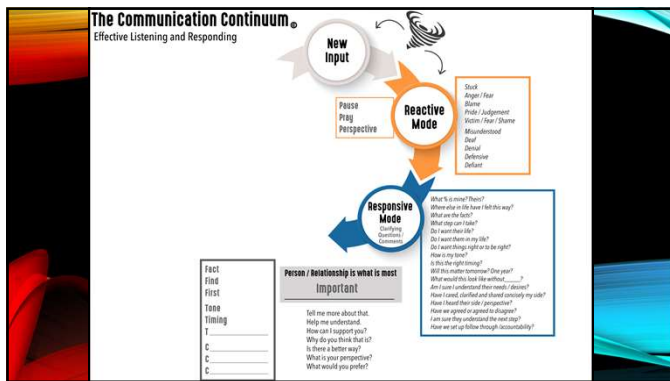
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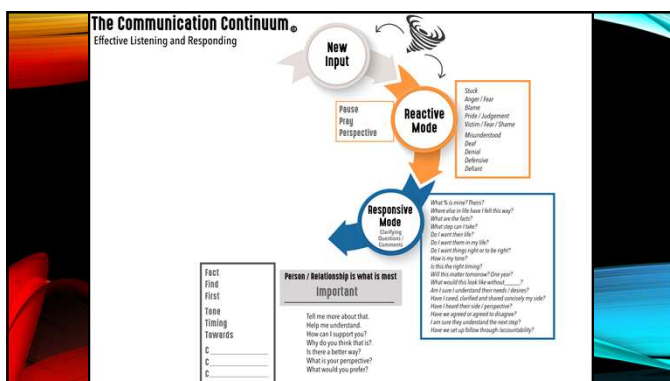
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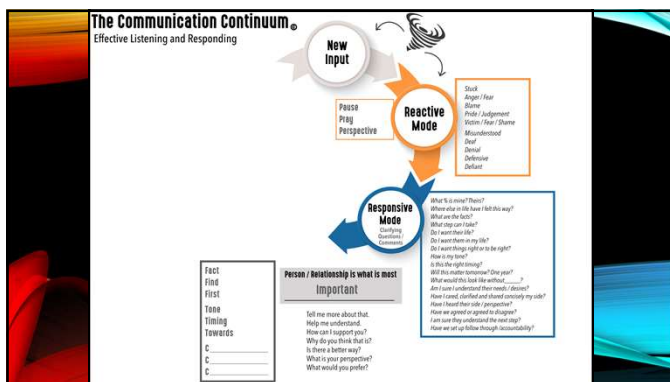
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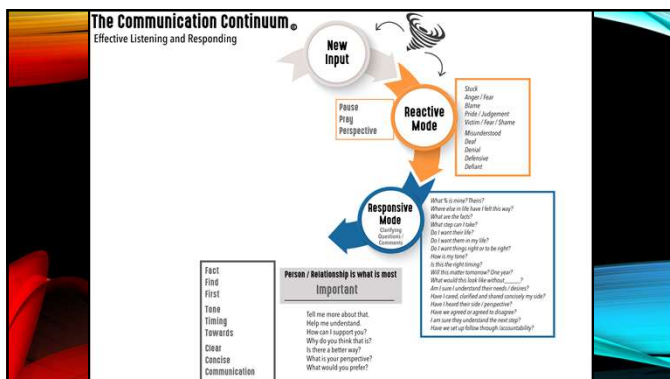
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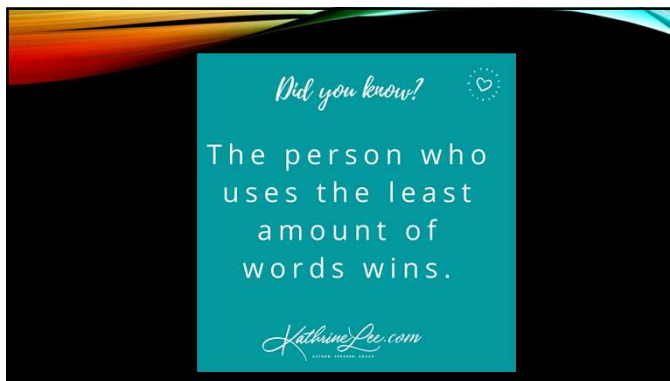
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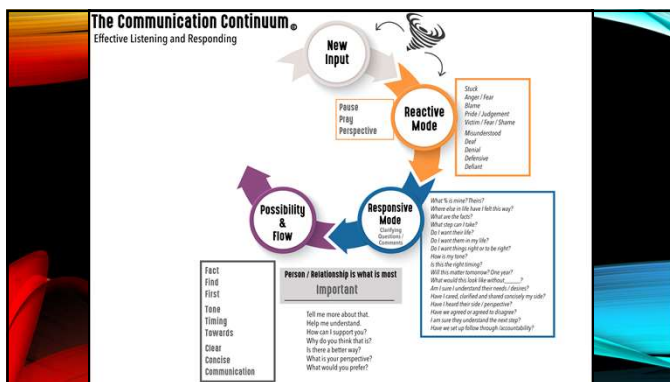
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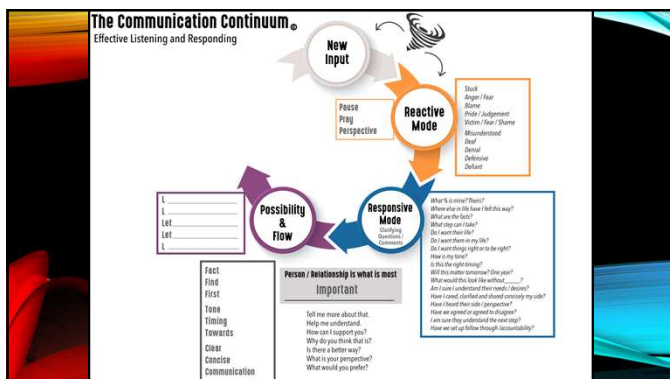
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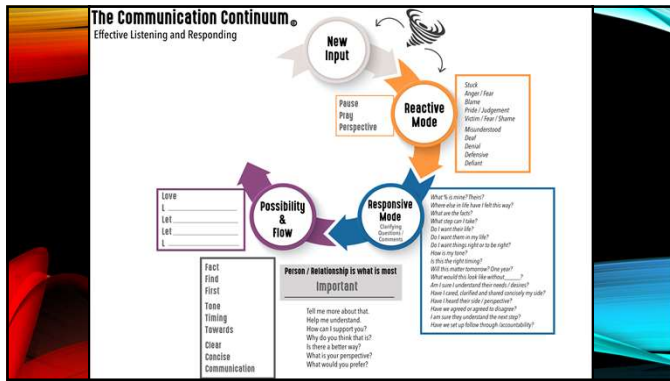
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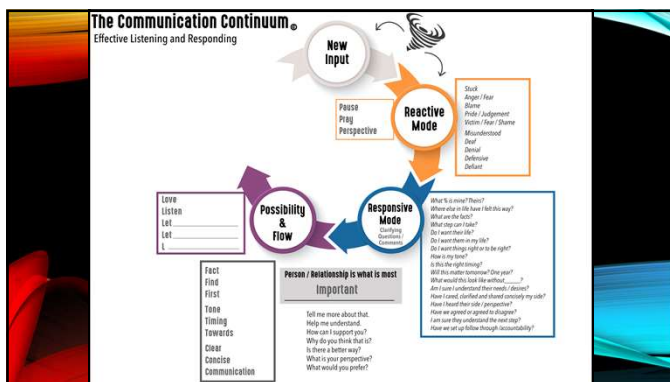
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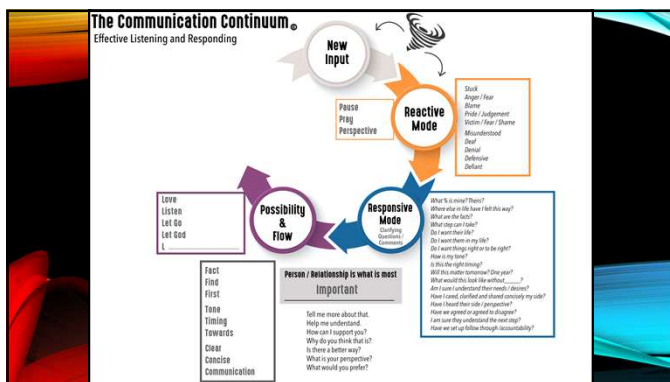
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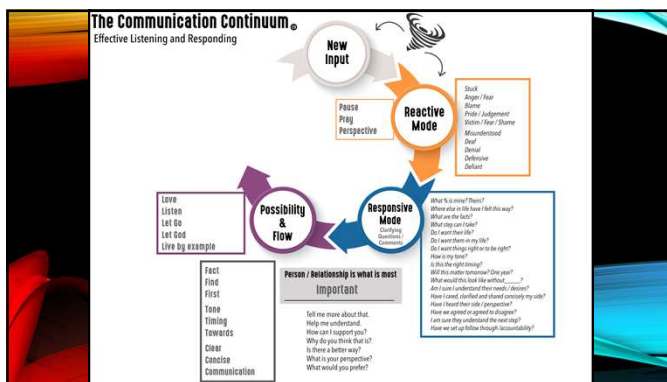
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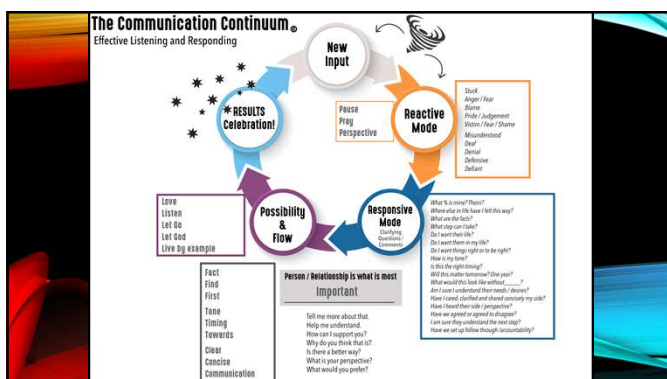
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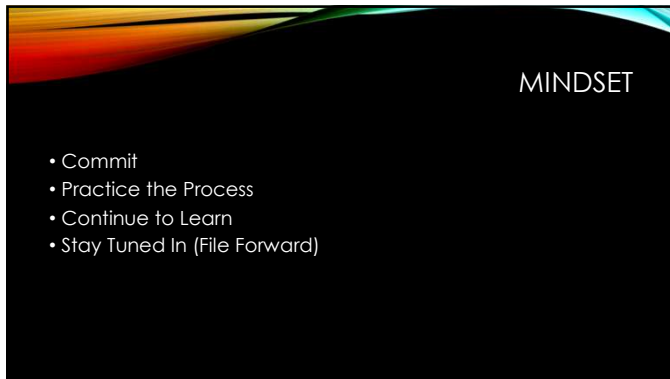
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## MINDSET

- Commit
- Practice the Process
- Continue to Learn
- Stay Tuned In (File Forward)

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**IMPLEMENTATION STRATEGIES**

- Handouts on KathrineLee.com – can you fill in?
- Be Present
- Pause, Pray, Get Perspective
- Breathe – 3 is Key for Your Biology
- Listen for Tone; Acknowledge & Correct
- Ask Instead of Assume
- Inquire Instead of Accuse
- Listen Twice as Much as You Speak

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